



Selling...
to the 
GOVERNMENT
... Made Easy!

Government Procurement

Helping Businesses Start, Grow and Succeed

February 2013

Selling to the Government Made Easy

Government WANTS to Buy From Small Businesses

Find out how to:

- Position your small business to cash in on the \$ 425 billion the federal government buys in goods and services every year
- Diversify your market by selling to federal, state and local government agencies
- Increase revenue by taking advantage of supplier diversity programs
- Get certified as a minority-owned, woman-owned, or service-disabled veteran owned business

Tuesday, February 05, 2013 9 am - 11 am

Eustis Business Opportunity Center

1520 South Bay Street, Eustis, FL 32726

Tuesday, February 12, 2013 9 am - 11 am

Leesburg Business Opportunity Center

600 Market Street, Leesburg, FL 34748

Tuesday, February 19, 2013 9 am - 11 am

Groveland Business Opportunity Center

20763 US Highway 27, Groveland, FL 34736

Speaker: Derek Hudson, MBA, CBA

Procurement Specialist & Certified Business Analyst

Procurement Technical Assistance Center at UCF

Register:

Contact Cesar Gomez - cesar.gomez@bus.ucf.edu or 352.429.2581

To register online, go to: www.sbdcorlando.com/lakecounty

Registration is required as seating is limited

SBDC at UCF - Lake County

600 Market Street | Leesburg, FL 34748

352.315.1846

